

PLACEMENT DRIVE NOTIFICATION

Company	Square Yards
About the Company	<p>Square Yards is India's largest Real Estate Platform. Founded in 2014, Square Yards today ranks in the top 20 consumer tech start-ups in India in terms of GTV (~USD2bn), top 50 in terms of revenue, and is amongst the handful of consumer tech startups in India which are profitable. Square Yards has achieved a significant scale in just 7 years and is one of the few Indian startups which have successfully expanded globally. It has a direct presence in 20+ cities globally and has more than 5,000 employees across 9 Countries.</p> <p>Square Yards' integrated online to offline (O2O) transactional model and positioning as a one-stop-shop for the entire home services model (new homes, resale, rentals, property management, home interiors, property-related services, virtual property viewing) brings exhaustive supply, demand, and distribution together to tap the highly fragmented real estate market.</p> <ul style="list-style-type: none"> • One of the Largest Tech-led Brokerage of Primary Real Estate Globally • Largest Real Estate Marketplace in India • Largest Lending marketplace in India • Fastest Growing Proptech Platform in GCC, Australia & Canada
Job Title	Management Trainee (Sales & Marketing)
Job Description	<ul style="list-style-type: none"> • Build Good Working Relationship with Clients • Understand the core values of the company and its goals • Research the market and related products for possible business opportunities. • PAN India competitive Market Research and Data analysis in real Estate and Financial market • Present the product favourably and in a structured professional manner • Maintain and develop relationships with channel partners in person and via telephone calls and e-mails • Follow up with potential customers to prospect for new business • Advise on forth coming product developments • Develop Square Yards as a brand by ensuring Service standards in line with company policies.
Job Location	Bangalore
Eligible Degrees	MBA, M.Com, MA (Economics) BBA, B.Com, BSc.(Economics)
Eligibility Criteria	No marks criteria
Desired Skills	<ul style="list-style-type: none"> • An empathic communicator with pleasant personality • Self-driven, well groomed, results-oriented professional with a positive outlook • Structured and process oriented • Zeal for multitasking • Comprehensive towards Facts and Figures
Compensation (CTC)	Rs. 4.50 LPA (fixed- 3.00, variable- 1.50)
Selection Process	1.Group Discussion 2.Personal Interview 3.Psychometric Analysis
Date of Interview	Will be intimated later
Venue	Online/Virtual